

# KRISTEN DUCHEMIN

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## OBJECTIVE

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As a loyal designer and brand representative, I plan to participate in successfully executing projects that are in line with the company's design aesthetic. I will do this by utilizing my natural creative ability and professional background in interior design and high-end residential construction.

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## SUMMARY

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Interior Designer with over twelve years of experience in high-end residential construction and design management. Highly capable of managing her time, prioritizing tasks and staying organized. Skilled at developing effective and productive relationships with clients, colleagues and contractors. Ability to interpret client's needs, conceptualize & communicate designs accurately.

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## PROFESSIONAL EXPERIENCE

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### ***Design Gallery Director*** : Romanelli & Hughes Custom Home Builder, Columbus OH

June 2011-February 2017

- Lead Designer on all projects exceeding \$1,000,000+
- Designed and styled the 2016 R&H Parade Home (3 gold & 2 silver awards); completed a custom painting for the client's great room
- Designed the outsourced styling of the 2014 R&H Parade Home (2 gold & 1 silver awards)
- Designed and styled the 2013 R&H Parade Home (2 Gold, 2 Silver & 3 Bronze awards)
- Secured contract with Restoration Hardware to furnish the 2013 Parade Home-maintain the integrity of both the R&H and RH brands
- Collaborate with outside interior designers on various projects
- Select, oversee and approve inventory home FF&E to be in line with the R&H brand
- Hired and trained two highly-skilled designers within 3 months of my promotion as Design Director, both are still currently employed
- Successfully maintained a strenuous workload of 60 custom new build clients (20 is avg) during my transition phase to Director
- Promoted efficiency within the department by securing one contractor per trade where typically there were 2-3 contractors per trade
- Sourced & implemented company-wide a web based program (BuilderTrend) to communicate selections and pricing for every project, including training over 200 users
- Encourage a healthy workplace environment by maintaining a positive mindset and acknowledging success.
- Ability to productively handle difficult client situations
- Designated brand representative for local television broadcasted interviews

### ***Design Gallery Coordinator*** : Romanelli & Hughes Custom Home Builder, Columbus OH

August 2005-June 2011

- Coordinated exterior and interior hard surface finish selections for hundreds of executive level homes from \$500k+
- Maintained a high workload of custom build clients and inventory homes, averaging 35-40 concurrently with minimal to no errors in pricing
- Created custom design solutions for clients, often executed with contractors by virtue of on-site management
- Packed, moved and setup model homes within one work day, completely furnished and accessorized
- Maintained digital photo gallery of all completed homes used as visual guides and inspiration during selection meetings
- Requested bids from contractors for client selections; communicated product pricing to clients; Reconciled issues
- Hand-render designs through quick-sketch to convey ideas to clients
- Maintained current product samples in the Design Gallery via meetings with product reps and sourcing products at supplier's showrooms
- Collaborated on 2009 award winning parade home with limited time and \$0 budget
- Assisted with new home sales by conducting pre-contract client Design Gallery walk-throughs, priced products for sales personnel

## EDUCATION

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***The Ohio State University*** : Bachelor of Science in Human Ecology, Columbus, OH  
Major: Textiles and Clothing; Specialization: Interior Merchandising and Product Development

## AWARDS & RECOGNITION

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### ***www.houzz.com***

*Best of Houzz 2016 – Design*

*Influencer Badge 2016*

*Best of Houzz 2015 – Design*

### ***2016 Parade of Homes***

3 Gold Awards: Great Room, Entertainment Areas, Kitchen

2 Silver Awards: Full-Service First Floor Bar, Craftsmanship

### ***2014 Parade of Homes***

2 Gold Awards: Dining Room, Finished Lower Level

1 Silver Award: Interior Design

### ***2013 Parade of Homes***

2 Gold Awards: Finished Lower Level, Special Feature-Custom Interior Millwork Package

2 Silver Awards: Interior Design, Study

4 Bronze Awards: Dining, Great Room, Owner's Suite, Rear Landscaping

### ***2009 Parade of Homes***

3 Silver Awards: Master Suite, Family Management Center, Casual Living Area

2 People's Choice Awards: Interior Décor, Favorite House

### ***BIA Mame Awards***

Exceptional Design Gallery 2008 & 2009

## SKILLS

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Adobe InDesign, Adobe Photoshop, AutoCAD, BuilderTrend, Microsoft Office, Contract Negotiation, Customer Service & Sales,  
Team Building, Collaboration, Management, Public Speaking

## REFERENCES

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### *Julie Carnevale*

Owner of Eloquii (Formerly owned by Limited Brands), Columbus, OH  
tel : 614.354.1209 email : jcarnevale@eloquii.com

### *Julie Gordon*

Romanelli & Hughes Design Director  
tel : 614.406.6081 email : jgordon@rh-homes.com

### *Shawn Taylor*

Landscape Architect @ HMH, San Francisco, CA  
tel : 614.327.1614 email : shawn@satportfolio.com

### *Brad Schoch*

Owner, Brad Schoch & Associates Architecture, Columbus, OH  
tel : 614.530.9400 email : btschoch@gmail.com